

Taurus Software

Press Release: USI Implementing Manage Metrix

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FOR IMMEDIATE RELEASE

Multichannel Retailer USI Inc. Selects Taurus Software's Manage Metrix for Proactive Business Performance Management

Redwood City, Calif. – [Taurus Software](#), a premier provider of data warehousing and business intelligence solutions for multichannel retailers, announced today that [USI Inc.](#), a leading supplier of lamination equipment and office accessories, has decided to implement Taurus Software and [F. Curtis Barry & Company's](#) Manage Metrix solution in their strategic environment. An Ecometry client, USI is excited about the combination of Taurus' retail industry expertise and F. Curtis Barry & Company's knowledge of best business practices coming together in a unique business performance management solution. USI and Taurus will be working together on streamlining business efficiencies in the Inventory department, where USI's goals are balancing inventory, reducing backorders, and maximizing customer satisfaction.

USI selected [Manage Metrix](#) because of several factors, including the dynamic Taurus/FCBCO partnership, the solution's valuable functionality, and the long-standing relationship that USI and Taurus have enjoyed throughout the years of Taurus developing specialized solutions for Ecometry customers.

“Over the years, we have been working with multiple Taurus Software solutions,” states Peter Frega, Director of Operations at USI. “We have been completely satisfied with their valuable products, ease of use, and superb functionality. Even still, we are more excited about implementing Manage Metrix since we have never seen anything quite like this.”

USI will be monitoring their Inventory pulse by using the Manage Metrix Inventory analytics, which yield insight on how to reduce Pick/Pack/Ship costs, free up dollars in unproductive inventory, minimize backorders and lost customers, ensure Purchase Orders are only being issued for needed products, and automatically prioritize the most productive and valuable tasks. In addition, the consultants at F. Curtis Barry & Company will be working closely with USI to establish best business practices. Key performance indicators (KPIs) illustrate what areas in Inventory are excelling and proactively alert Executives and Managers to possible areas of concern.

“Managing inventory is so important because it’s one of the largest assets we have,” says Peter Frega. “Inventory impacts our other departments as well as our customers, and managing inventory is a challenge since inventory levels change hourly. We used to spend 80% of our time generating reports, and 20% of our time strategizing. With Manage Metrix, we expect to spend 20% of our time generating reports, and 80% of our time strategizing.”

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About Taurus Software

At Taurus Software, “making data liquid” means helping turn data into business intelligence, smart decisions, and competitive advantages – the lifeblood of your company. Taurus products include a variety of applications developed to help clients get more from their data by allowing them to Move, Map, Measure, and Manage data regardless of where it resides within business systems. To learn more about Taurus Software and our offerings designed for various data platforms and applications, call 650-482-2022 ext. 1, or visit <http://www.taurus.com>.

For more information

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